<table>
<thead>
<tr>
<th>Branch Offices</th>
<th>Address</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>West Bengal</strong></td>
<td>Oriens Global Marketing Private Limited #F0105, City Center, Uttorayon Town, Matigara, Darjeeling District, West Bengal - 734 010</td>
</tr>
<tr>
<td><strong>Kerala</strong></td>
<td>Oriens Global Marketing Private Limited #12 / 513, Krishna Arcade Chandra Nagar (Post) Palakkad, Kerala - 678 007</td>
</tr>
<tr>
<td><strong>New Delhi</strong></td>
<td>Oriens Global Marketing Private Limited CISRS House, #14, Jangpura - B, Mathura Road, Opposite to Hotel Rajdoot, New Delhi - 110 014</td>
</tr>
<tr>
<td><strong>Bangalore</strong></td>
<td>Oriens Global Marketing Private Limited #12, Shivaji Road, Shivaji Nagar, Near East Oriental Tower Gate, Bangalore - 560 051</td>
</tr>
<tr>
<td><strong>Thanjavur</strong></td>
<td>Oriens Global Marketing Private Limited #271, 2nd Floor, S S Tower, MIG New Housing Unique, Thanjavur - 613 005</td>
</tr>
<tr>
<td><strong>Bhutan</strong></td>
<td>M/s Oriens Bhutan, Above Norgay Cinema Hall, Phuntsholing, Bhutan</td>
</tr>
<tr>
<td><strong>Vellore</strong></td>
<td>Oriens Global Marketing Private Limited #20b, 2nd Floor, First East Main Road, Gandhi Nagar, Vellore - 632 006</td>
</tr>
<tr>
<td><strong>Sri Lanka</strong></td>
<td>M/s Oriens Global Marketing Pvt. Ltd. 283,K, Cyril C Perera Mawatha, Colombo -13</td>
</tr>
</tbody>
</table>
Oriens, a leading research based Company that deals with formulating and marketing quality products which improves our health and wealth. The company has a growing portfolio of herbal products. A creative and systematic R&D facility helps to develop Products in a very innovative manner that again leads to improve the quality of life of people around the world, thereby enjoying longer, healthier and more productive lives.

Oriens has signed a memorandum of understanding with two prestigious universities in India to conduct their research procedures.

Our core strengths lie in distributing the products through Direct Selling concept. Our open Direct Selling plan is sketched by experts in network marketing. We provide financial awards through specially designed policies and plans to help our distributors to reduce risk, distribute and manage their ever increasing volumes of market and achieve high level Bonus, special award funds, Promotional offers etc..

We welcome you to join us on our ongoing journey with the noble vision of distributing health and wealth globally.

With Belief and Hope

Karthikeyan. P
CEO

Suman. S
CFO

Moulishankar. S
COO
Oriens is an inspiring, research-oriented company, with a perfect blend of skill and resources, fostering growth in today’s world of rapid change & transformations.

Research & development is our strong hallmark, where our success has been manufactured in our R & D laboratories, with over two years of intense work, duly earning patents, for about dozens of nutritional supplements and creating a unique identity. Exhibiting a unique assortment of products and services, Oriens is an eye opener, for aspiring people. From nutritional supplements, personal care, home care and tourism services, Oriens is a rare wholesome combination, redefining comfort and showering wellness to the society.

Oriens exceptional services are reflected in improvising solutions, business management and development. Our Business process management involves management of entire business processes, within the Independent Business Associates (IBAs) such as distribution channels, enterprise stockist’s management and Customer service and Product training. Oriens forte in distributing the products, through their network of channels has been a key driver to its success.

Integrating people and resources has been the challenge, which we revel in, and is designed by the vision of our experts, who have more than a decade of experience in the field.

Direct Selling plays a pivotal role in our operations, distributing products through our IBAs, who are our heart beat. Our open multi-level marketing plan and technology is a result of experts, who share the dias for decades in area of direct selling and have proved themselves to nurture Associates with a positive attitude in generating wealth. We duly reward the performance, with premium gifts and tail down their risk quotient and distribute and manage the ever expanding market. Oriens offers, unstinted support to Distributors and Customers with a wide range of support services which includes business promotional materials, training converging on optimal use of technology, spreading our message of love and care.

We offer full autonomy, for IBA’s to stand and think on their own and aid them to excel much ahead towards higher goals. We have transformed the lifestyle of common people and have made them realize their dreams with our unique marketing plan. Lending vision, to any individual, who wishes to accomplish an easy-to-work and simple marketing plan greater goals in life, we calibrate growth based on the smiles of our customers, painting an inspiring legacy.
INDEPENDENT BUSINESS ASSOCIATE

Any Individual who fill & sign the Oriens application form by accepting the Co’s rules & guidelines is called Oriens Distributor. He / She is eligible to purchase Oriens products in Distributor Price. If he / she is interested to do Oriens business, he/she needs to purchase 450BV of Oriens products and the Distributor will be called an IBA. The IBA is eligible to recruit any other Individual in his / her team.

- 30 days cooling off period
- Accumulated Business Volume
- Retail profit 10-20%
- 30 days money back policy

MONEY BACK

Money Back Policy here refers that, if any individual who does not want to continue after he becomes an IBA and within 30 days he can surrender all products and benefits to the Company. He / She will get the value of the product returned after deducting Govt taxes and his I.D will be terminated.

7 WAYS OF INCOME

An IBA is entitled to enjoy income through 7 ways according to the Oriens Marketing plan. They are:

- Retail Bonus
- Fast Track Bonus
- Compensation Bonus
- Personal Purchase Bonus
- Partnership Bonus
- Rewards
- Honorary Bonus
1. RETAIL BONUS

All Distributors are eligible to get Retail Profit on sales. The retail profit will be 10 - 20%. That is the difference margin between Distributor Price (DP) and Maximum Retail price (MRP). That is when a Distributor purchases at DP and sells at MRP.

MRP – DP = Retail Profit

Normally the retail margin will be minimum 10% and maximum 20% varying from product to product.

MRP (MAXIMUM RETAIL PRICE)
DP (DISTRIBUTOR PRICE) = RETAIL BONUS
2. FAST TRACK BONUS (10% of TNBV)

The Fast Track bonus is an additional bonus payable to the Introducer to educate and promote Oriens products to an IBA. He/She purchases Oriens products and will become One Diamond or Two Diamond or Three Diamond as per the purchase volume of the newly joined IBA.

When an IBA purchases for the first time products worth 4500BV in a single purchase or accumulative within a business cycle of 7 days and becomes One Diamond, then his Introducer will get 10% as Fast Track Bonus.

Similarly when an IBA purchases for the first time products worth 13500BV in a single purchase or accumulative within a business cycle of 7 days and becomes Two Diamond, then his Introducer will get 5% and the IBA himself gets 5% as Fast Track Bonus.

Similarly when an IBA purchases first time products worth 45000BV in a single purchase or accumulative within a business cycle of 7 days and becomes Three Diamond, then his Introducer will get 3% and the IBA himself gets 7% as Fast Track Bonus.

The Introducer must be a One Diamond IBA to receive this bonus.

That is,

<table>
<thead>
<tr>
<th>STATUS ACHIEVED</th>
<th>STATUS ACHIEVED</th>
<th>Fast Track Bonus</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>IBA</td>
<td>Introducer</td>
</tr>
<tr>
<td>One Diamond</td>
<td>4500 BV (10%)</td>
<td>10%</td>
</tr>
<tr>
<td>Two Diamond</td>
<td>13500 BV (10%)</td>
<td>5% 5%</td>
</tr>
<tr>
<td>Three Diamond</td>
<td>45000 BV (10%)</td>
<td>7% 3%</td>
</tr>
</tbody>
</table>
3. COMPENSATION BONUS (40% of TNBV)

Total TNBV of the cycle x 40% allot for compensation bonus. Any One Diamond has a minimum of two teams, the Power Team and the Compensation Team, viz the highest sales team in a business cycle is Power Team and another as Compensation Team. If the Power Team has 9000 BV and the Compensation Team has 4500 BV, then this will be called as One Group. On achieving every one group the Sponsor will get 12% - 15% bonus from Compensation Team BV.

**Calculation of Compensation Bonus:**

\[
\text{Compensation Bonus} = \frac{\text{Total TNBV of the cycle} \times 40\%}{\text{Total groups Achieved by IBA's in the cycle}}
\]

Then the Sponsor will get Compensation Bonus of 12% - 15% on every 4500BV, equal to Rs. 540 to 675 for each group. When completing one sales closing cycle cap of 200 groups, then the sponsor will get Rs.2,16,000 to 2,70,000. The compensation bonus will be calculated on every 7 days, the closing will be every week Thursday. If Company requires then trimming will be applicable.
4. PERSONAL PURCHASE BONUS (40% of TNBV)

The Personal Purchase Bonus is payable after excluding the first purchase of 4500 BV or accumulative volume of 4500 BV, on achieving each Diamond level and according to the bonus percentage of each Diamond levels. The Personal Purchase Bonus includes all personal purchases as per each Diamond level. The Bonus percentage on each Diamond level is as follows:

**One Diamond Associate**

A Registered Independent Business Associate who purchases products worth 4500 PBV (Personal Business Volume), becomes a One Diamond Associate. A One Diamond Associate is eligible for sponsoring his associates to join under him and build his team.

**Advantages**

A One Diamond Associate is eligible for getting 10% direct Bonus from his own and team business excluding his first purchase of 4500BV or accumulated 4500 BV at this level.
**Two Diamond Associate**

Any Individual who makes one time purchase of products equal or higher than 13500 PBV or any IBA who makes cumulative purchase of 13500 PBV also becomes a Two Diamond Associate.

**Options**

Any One Diamond Associate with 2 direct (or) indirect networks with One Diamond Associate in each network and whose Cumulative Business Volume (CBV) is 27000 or greater, also becomes a Two Diamond Associate.

**Advantages**

A Two Diamond Associate is eligible for getting 15% direct Bonus from his own and team business, with corresponding Indirect Bonus at this level.

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**Three Diamond Associate**

Any Individual who makes one time purchase of products equal or higher than 45000 PBV or any IBA who makes cumulative purchase of 45000 PBV also becomes a Three Diamond Associate.

**Options**

Any Two Diamond Associate with 2 direct (or) indirect networks with 1 Two Diamond Associate in each network and whose Cumulative Business Volume (CBV) is 72000 or higher also becomes a Three Diamond Associate.

**Advantages**

A Three Diamond Associate is eligible for getting 20% direct Bonus, with corresponding Indirect Bonus at this level.
Four Diamond Associate

Any One Diamond Associate with 2 direct (or) indirect networks with at least One Three Diamond Associate in each network and whose Cumulative Business Volume (CBV) is 2,25,000 or higher, becomes a Four Diamond Associate.

Rewards & Eligibility

A Four Diamond Associate is eligible for getting 24% direct Bonus. with corresponding Indirect Bonus at this level.

As Special Reward, a Four Diamond achiever will get an Executive Bag. (0.25% of 4D TNBV)

Five Diamond Associate

Any Four Diamond Associate with 2 direct (or) indirect networks with at least One Four Diamond Associate in each Network and whose Cumulative Business Volume (CBV) is 9,00,000 or greater, becomes a Five Diamond Associate.

Rewards

A Five Diamond Associate is eligible for getting 28% direct Bonus. with corresponding Indirect Bonus at this level. Apart from this he is entitled to receive a Smartphone as an award for his achievement.

As Special Reward, a Five Diamond achiever will receive a Smartphone as gift. (0.50% of 5D TNBV). He must be qualified to receive his Partnership bonus and his personal reference must be 1:2.

Eligibility Criteria

A Five Diamond Associate has to purchase personal products worth 225 (P.B.V) each Business cycle to qualify for the Bonus.
**Six Diamond Associate**

Any Five Diamond Associate with 2 direct (or) indirect networks with at least One Five Diamond Associates in each network with cumulative business volume (CBV) of 36,00,000 or higher, then he/she becomes a Six Diamond associate.

**Rewards**

A Six Diamond Associate is eligible for getting 31% direct Bonus, with corresponding Indirect Bonus at this level. As Special Reward, a Six Diamond achiever will receive a Laptop (0.70% of 6D TNBV).

**Eligibility Criteria**

A Six Diamond Associate has to purchase personal products worth 225 (P.B.V) each Business cycle to qualify for the Bonus.

**Seven Diamond Associate**

Any Six Diamond Associate & above with 2 direct (or) indirect networks with at least One Six Diamond Associates in each network with cumulative business volume (CBV) of 1,35,00,000 or higher, becomes a Seven Diamond Associate.

**Rewards**

A Seven Diamond Associate is eligible for getting 34% direct Bonus, with corresponding Indirect Bonus at this level. As Special Reward, a Seven Diamond achiever will receive a middle segment Car Fund for his achievement (2.6% of 7D TNBV), subject to be active consecutively 3 Business cycle.

**Eligibility Criteria**

A Seven Diamond Associate has to purchase personal products worth 225 (P.B.V) each Business cycle to qualify for his Bonus.
Gold Director

Any Seven Diamond Associate who has minimum 3 network teams and any 2 networks with at least 1 Seven Diamond Associate in each network and who had received minimum 2500 group compensations Bonus, qualifies to become a Gold Director.

**Advantages and Terms**

1. A Gold Director must complete the minimum 225 (P.B.V) each Business cycle to be eligible for the Bonus.

2. A Gold Director is eligible for getting 36% direct Bonus, with corresponding Indirect Bonus at this level.

3. Gold Director will receive a Honorary Bonus of 2% on total turnover of the company for the month and it will be shared amongst all Gold Directors and above according to their Business Value, subject to be IBA must receive partnership bonus both cycle.

4. Gold Director will receive special award for Gold fund 1.50% of 3000 Group volume recognition of his achievement to this level, subject to be active consecutively for 6 Business Cycle.

5. He must be qualified to receive his Partnership & Honorary Bonus, and his personal reference must be 2:4

Diamond Director

Any Seven Diamond Associate who has 4 network teams and any 2 networks with at least One Gold Director in each network and who had received minimum 6000 compensation group bonus, qualifies to become a Diamond Director.

**Advantages and Terms**

1. A Diamond Director must complete the minimum 225 (P.B.V) each Business cycle to be eligible for the Bonus.

2. A Diamond Director is eligible for getting 38% direct Bonus, with corresponding Indirect Bonus at this level.

3. The Diamond Director has the same obligation and will enjoy same benefits deserved by the Gold Director for receiving Honorary Bonus.

4. Diamond Director will receive special award of Luxury Car fund worth 1.15% of 9000 Group volume as a recognition of his achievement to this level, subject to be active consecutively for 6 business cycles.
**Ambassador**

Any Seven Diamond Associate who has minimum 5 network teams and any 2 networks with at least One Diamond Director in each network and who had received minimum $14000$ compensation group bonus, qualifies to become an Ambassador.

**Advantages and Terms:**

1. An Ambassador must complete a minimum $225$ (P.B.V) each Business cycle to be eligible for the Bonus.
2. An Ambassador is eligible for getting $39\%$ direct Bonus, with corresponding Indirect Bonus at this level.
3. An Ambassador has the same obligation and will enjoy same benefits deserved by the Diamond Director for receiving Honorary Bonus.
4. An Ambassador will receive Child Education Fund of $0.7\%$ of $27000$ Group volume as recognition of his achievement to this level, subject to be active consecutively for $9$ business cycles.

**Crown Ambassador**

Any Seven Diamond Associate who has 6 network teams and any 2 network with at least One Ambassador in each network and who had received minimum $30,000$ compensation group bonus, qualifies to become a Crown Ambassador.

**Advantages and Terms:**

1. A Crown Ambassador must complete a minimum $225$ (P.B.V) each Business cycle to be eligible for the Bonus.
2. A Crown Ambassador is eligible for getting $40\%$ direct Bonus, with corresponding Indirect Bonus at this level.
3. The Crown Ambassador has the same obligation and will enjoy same benefits deserved by the Ambassador for receiving Honorary Bonus.
4. The Crown Ambassador will receive special award of $0.55\%$ of $54000$ Group volume BV worth Apartment as recognition of his achievement to this level, subject to be active consecutively for $9$ business Cycles.
5. PARTNERSHIP BONUS (4% OF COMPANY TNBV)

Diamond level from 5 and above is eligible for getting Partnership Bonus of 10%. The Partnership Bonus of 10% will be calculated on any 5 Diamond and above IBA’s directly sponsored IBA Compensation Bonus when the sponsored IBA reaches the same diamond level or above to the introducer. That is the 10% of the sponsored IBA’s Compensation Bonus will be paid to introducer of that IBA.

Eligibility Criteria

The Introducer must be 5 Diamond and qualified to receive his Monthly and Compensation Bonus, and his personal reference must be 1:2 or 2:1.
6. REWARDS ( 8% of COMPANY TNVB )

The Company presents the following Rewards on achievement of required position. They are:

<table>
<thead>
<tr>
<th>Grade</th>
<th>Reward</th>
<th>Value (% of Company TNVB)</th>
</tr>
</thead>
<tbody>
<tr>
<td>4D</td>
<td>Executive Bag</td>
<td>0.25</td>
</tr>
<tr>
<td>5D</td>
<td>Smart Phone</td>
<td>0.50</td>
</tr>
<tr>
<td>6D</td>
<td>Laptop fund</td>
<td>0.70</td>
</tr>
<tr>
<td>7D</td>
<td>Mid Segment Car fund</td>
<td>2.60</td>
</tr>
<tr>
<td>GD</td>
<td>6 Lakhs Gold</td>
<td>1.50</td>
</tr>
<tr>
<td>DD</td>
<td>Luxury Car</td>
<td>1.15</td>
</tr>
<tr>
<td>AM</td>
<td>Child Education Fund</td>
<td>0.7</td>
</tr>
<tr>
<td>CA</td>
<td>Apartment Fund</td>
<td>0.55</td>
</tr>
</tbody>
</table>

He must be an active IBA.
7. HONORARY BONUS (2% of COMPANY TNBV)

The Honorary Bonus of 2% will be calculated on the total turnover of the Company for a month and it will be shared amongst all Gold Directors and above level, according to their Business achievement of that particular month.

Any Gold Director and above level to receive Honorary Bonus, they must have been qualified for Monthly Bonus, Compensation Bonus and Partnership Bonus and his personal reference must be 2:4.
BUSINESS ETHICS
CODE OF CONDUCT
General Policies

Oriens Global Marketing is a registered Company as per the Indian companies Act 1956 by the registrar of the Companies, Chennai.

The Company operates the activities of Distribution, Marketing, Training & Educating their Products and services to all over the world.

The Company distributes its products and services through direct selling marketing concept. The concept is aimed to provide health and wealth to all kind of people through an easy medium, that even a common man can reach the highest level through hard work.

The company has certain policies, procedures and ethics to do the business and it has been designed to protect the rights, duties and responsibilities of Associates of the Company. Through following the laid policies and procedures the distributors can preserve their benefits, privileges and follow the business code of ethics of the Company.

Independent Business Associate (Distributor)

Any Individual who fill & sign the Oriens application form with accepting Co’s rules & guidelines he / she called Oriens Distributor. He / She eligible for purchase Oriens products in Distributor Price. He/She have 30 days Cooling-Off period. If he interests to purchase 450BV of Oriens products, then he/she will enter into Oriens Global Tree Structure. He/She have 30 days Money Back Policy.

Any Individual who purchases the 450BV of Oriens Products or Services, automatically becomes eligible to be an Independent Business Associate of Oriens and he receives a Welcome letter in his Back Office in oriensworld.in with Identification Number, after successful registration.

The Independent Business Associate (IBA) starts his business as an Individual. An IBA will be eligible for bonus only when he completes his One Diamond Personal Value.

1. An Individual becomes registered IBA after his filled in application, received and approved by the Company. Each Independent Business Associate (IBA) by signing in the application form expressly agrees to abide the rules and regulations and be bound by the policies of the Company.

2. All the Oriens Distributors are required to familiarize themselves with the rules and regulations and policies of the Company. The Distributors should not plead ignorance to the rules and regulations.

3. An Individual to become a registered IBA must have attained 18 years of age and should be sponsored by a valid IBA. The registration of IBA can be done in individual name, only.

4. The required identification proofs must be submitted by the applicant during registration. The normal ID proofs acceptable by the company are Ration Card, Voter ID Card, Passport and Driving License.
5. All the required details in the application form must be filled correctly and elegibly. The incomplete forms and forms with false information will not be entertained and will be rejected.

6. The applicant must be an Individual on successful completion of registration he/she will be called as Independent Business Associate.

7. The Individual must be a major and should have the legal capacity to independently conduct the business of Oriens.

8. All the Business associates must abide by code of conducts and business ethics of the company.

9. The Independent Business Associate has the right to buy, sell & promote Oriens products globally.

10. The Independent Business Associate has the right to purchase the product under Distributor Price (DP), and must sell it under Company MRP only. An IBA should not sell under or above the maximum retail price.

11. An IBA must sell the products through Direct Selling only; and should not sell through any retail or wholesale outlets.

12. The distributor enjoys a margin of 10-20 % on DP.

13. All the prices are inclusive of Taxes. The taxes, duties & levies are as per the procedure applicable as per the Law of the Land.

14. The Independent Business Associate shall abide by sales policy and procedure of the company as amended from time to time. The Company shall not be responsible in any manner what so ever to the independent Business Associate or third party for any dispute, claims or loss as a consequence of Independent Distributor’s noncompliance with the sales policy of the company.

15. The Independent Business Associate will enjoy the Bonus/Incentives according to his/her own or team Oriens business and the rates will be applicable as mentioned in Companies Business plan.

16. The Bonus will be paid once in a month after deducting necessary taxes, TDS as per Indian Income Tax Act. The Pan Number is compulsory for receiving bonus for IBA.

17. On any case the Individual should not apply for more than 1 IBA ID.

18. Independent Business Associate should not represent him/herself as an employee of Oriens and should not use its stationary, logo, trademark pertaining to Company’s Identity. There is no agency or employment relationship with the company.
19. The company is not responsible for relationship between IBA and Stockiest for any of their past, present, future liability incurred on their individual capacity while selling Oriens products.

20. The IBA must promote the Oriens Products as per the guidance, information given in the company’s printed material and shall not promote any revision and amendments in it.

21. The cross sponsoring of business associates is not allowed, the second IBA business ID will be terminated without any notice.

22. The Individual paid registration through online, must submit the ID Proofs, PAN copy duly with registration copy print out to the Head Office directly.

23. The company reserves all the rights to terminate an IBA who does not comply with rules and regulations and act against the business ethics there to without giving any prior notice.

24. The company does not entertain any direct sales, all the sales transactions are routed through our authorized stockiest only.

25. By signing or authorizing the application form the Independent Business Associate expressly agrees to abide by and be bound by the rules and regulations of the Company.

Rules and Regulations

1. The DISTRIBUTOR should sell the Company’s products strictly at retail prices. The Company shall impose penalty to the DISTRIBUTOR if he is found selling the Company products at discounted prices without prior written approval of the Company. The DISTRIBUTOR shall assist and cooperate with the Company to maintain price stability in the market.

2. The DISTRIBUTOR must sell the Company products strictly in the same condition as they are received and not to alter, remove or tamper with them or any marking or name plates or indications of the source of origin on them or any packaging supplied by the Company.

3. The DISTRIBUTOR shall not at any time make or give any warranty of whatsoever nature in respect of the product other than those expressly contained in the specifications and manuals supplied by the Company (If any in connection with the Company products).

4. The DISTRIBUTOR shall keep the Company indemnified for all or any of the acts by the DISTRIBUTOR, which has any repercussion on the Company.
5. The DISTRIBUTOR shall conduct his/her business in accordance with the Policies, Procedures, Rules of conduct, Code of Ethics and Distributor Agreement. Ensure that the DISTRIBUTOR understands and is willing to follow the Company’s operation manual or any manual that is provided by the Company and /or as attached to the Agreement.

6. The DISTRIBUTOR shall faithfully serve and carry out the instructions of the Company and shall do everything possible to maintain the distribution and merchandising of the Company products and to promote the interest of the Company and will refrain from doing anything to hinder, injure or obstruct the Company’s business, products sale and the interest of the Company.

7. The DISTRIBUTOR should not acknowledge that he/she is only the authorized DISTRIBUTOR of Company and shall not describe himself/herself as an Stockiest/agent/branch of the Company nor has any authority to incur any liability in the name of the Company or in anyway pledge the Company’s credit.

8. The DISTRIBUTOR shall not uphold the image of the Company via Signboard, Fixture & Fittings, Logo, Uniform, Business Images.

9. The DISTRIBUTOR shall offer best services to his associates at all times by taking good suggestions from the Company and its associates and ensure that there are no complaints from them. The Company will instruct the DISTRIBUTOR to take corrective measures if there are any complaints from his associates. The Company shall take disciplinary actions if the DISTRIBUTOR fails to do so.

10. The DISTRIBUTOR shall attend all meetings, training and functions organized and described by the Company, which are to be notified by the Company in its monthly meeting schedule or in writing, whether held regularly or from time to time.

11. The DISTRIBUTOR shall organize Training to his team members i.e. Product Training/Motivational Meeting/Home meetings etc to promote his team business. The time must be specified and be informed to the associates before the meeting.

12. If the DISTRIBUTOR makes any changes in the name or constitution of his partnership, firm or company or if, any of the partners, directors or other persons who are parties to the Agreement shall die, notice in writing shall be given forthwith to the Company and the Company shall be at liberty to terminate the Agreement but without prejudice to all other rights of the Company against the DISTRIBUTOR for any other antecedent breach under the terms of the Agreement. The Company shall not be liable to the DISTRIBUTOR for such termination.
13. The DISTRIBUTOR shall not assign or transfer or attempt to assign or transfer the membership or any of the benefits accorded to the DISTRIBUTOR under the Agreement to any person or firm company. The Company shall be at liberty to terminate the Agreement forthwith should the DISTRIBUTOR make or attempt to make any such assignment or transfer and without any rights in the DISTRIBUTOR for compensation for such termination.

14. The products delivered by the Stockist after receiving the payments to the DISTRIBUTOR for selling purpose. The ownership of the said products would be passed on to the DISTRIBUTOR from the Company as soon as the products are delivered to the DISTRIBUTOR.

15. The DISTRIBUTOR shall keep the Company’s products in good condition and shall not misappropriate or mishandle the products.

16. The Distributor must verify their monthly genealogy report which will be published by the company in the internet and must notify immediately in case of any corrections and errors.

17. Only the Distributors Credit Cards will be accepted with support of BV by the Stockiest.

18. Mode of payment for sales transaction shall strictly be in the form of Cash or online through banks with official confirmation bank-in slips or credit card payment attached. For payment through Cheques it will only be considered as sales once the Cheques are cleared. Third party Cheques will not be accepted by the Company.

19. The Company will provide the DISTRIBUTOR with all training support for the purpose of business of the Company. In this regard training materials will also available.

20. All the Distributor sales order forms must be entered in the computer and send the originals to the Stockist on prescribed date of submission.

21. The Distributor should not submit forms excessively; In the case of Excess Submission they must purchase all the Products in the same month itself or else remove the Forms which are submitted excessively.

22. The Distributor must Sign in all the Forms before submitting to the Stockiest, Forms will not be considered if there is no Seal and Signature.
23. Distributors should realistically present the Oriens Business Plan and clearly explain and clarify the required business levels and steps.

24. Distributors should not make any negative or disparaging remarks about the company and its products.

25. All the disputes and differences there to or arising shall be adjudicated upon by a court of appropriate jurisdiction at Chennai only.

26. Oriens reserves all the rights to change, amend the policies, rules & regulations and business plan time to time and governing the conduct of distributor and its decision in this regard shall be final and binding on distributors.

**Husband & Wife Membership**

As per the Company policy, it will be treated that married couples are one single entity and jointly promoting the business of Oriens.

The Husband and Wife cannot be working in different networks, they have to be in the same network and in the same line (either can be up line or down line) or else in different places in the same line. They cannot work in different lines of the sponsor.

If both of them are members in different networks in Oriens and if they got married, after their marriage they cannot transfer their team/BV or anything to work together. It will remain same under the same sponsor.

In case anyone wants to resign from his original membership and designs to open a new membership under his then spouse then he/she has to follow the rules under resignation of distributorship. Even though the business volume of his old membership will remain under same sponsor in the name of Oriens.
Resignation of Membership

A member can resign to cancel his membership to quit permanently from Oriens Business. In order to resign, the distributor must forward a resignation letter to the company with his membership ID. On accepting the resignation letter, the company will intimate to the distributor that his membership will be cancelled after a period of 3 Business Cycle. During this period, he/she cannot attend the official company meetings, cannot promote the business, cannot convert another individual to become distributor and cannot sponsor any one. After completion of six months and confirmation of cancellation of membership, either he, she can drop his then Oriens membership permanently or else can join under another sponsor in another team.

Death and Heritage

In the event of death of a Distributor, his nominee will be eligible for getting the benefits and to carry on the business of Oriens.

If the Distributor dies after his marriage then his spouse or the heirs will be eligible for doing the business and get benefits from the company.

It will be their responsibility to inform and submit the necessary legal documents and proofs to the company on the death of a distributor. After verification, the company will transfer the ownership in favor of the nominee.

Termination

The company has the right to terminate a distributorship with a valid reason without giving any prior notice.

If a distributor violates the rules and regulations of the company continuously and acts against the interests of company to affect the sales and damage the reputation of the company, or anyone who sues against the company, or initiates any legal action against it, or gives any publications against company, or take an action detrimental to the company then the company has full right to terminate the distributor from Oriens Business.

The Leader’s (5 diamond and above IBA’s) of our company, if promotes products of any other direct selling companies simultaneously and trying to convince others to do the same which is against Oriens ethics. He/She will be terminated.

Legal and indemnity

If any consumer is harmed by health from consuming or using company products then they have legal rights to get indemnity upon the appraisal by relevant authorities and presentation of legal proof.

If any associates legal rights are breached or violated then they may seek the solution through consulting the company directly or through other associates, or else through an arbitrator who is appointed by a mutual acceptance by both the parties.

Oriens reserves all the rights to change, amend the policies, rules, regulations, and business plan time to time and governing the conduct of IBA and its decision in this regards shall be final and binding an IBA.
Independent Business Associate (Distributor)

Any Individual who fill & sign the Oriens application form with accepting Co’s rules & guidelines he / she called Oriens Distributor. He / She eligible for purchase Oriens products in Distributor Price. He/She have 30 days Cooling-Off period. If he interests to purchase Rs.900 Oriens products, then he/she will enter into Oriens Global Tree Structure. He/She have 30 days Money Back Policy.

Independent Business Associate (IBA)

Any distributor purchase Oriens products worth Rs.900, He/She can be called as an IBA of Oriens.

Sponsor

Any registered IBA who sponsors another individual as an Independent Business Associate to join and to do Oriens business in his network. The sponsor is also referred as an up line.

Introducer

Any registered IBA who introduces another individual to join as an Independent Business Associate and to do Oriens business in his network under any another sponsor. Introducer can also be a Sponsor of an Individual.

Network

It is a team of associates who is a registered one under another and another either single or multiple lines of one team or whole and performs the Business.

Direct down line

An Individual sponsored by another distributor directly in his team.

Direct up line

A distributor who sponsors a individual in his team directly.

Indirect up line / down line

The registered distributor who is other than direct down / up line

Same status distributor (SSD)

It refers to the Distributor who achieves the same status of his up line distributor in the same line.

Business Cycle

It is a period of 15 days, one month has two business cycles. Usually starts from 6th and 21st of a month.

Retail Profit

The Distributor can purchase the products at distributor price and sell the products at the Maximum Retail Price to the consumers. Simply it is the difference between DP and MRP.
**Fast track bonus**

The Fast Track Bonus is an additional bonus payable to the Introducer from his introduced IBA’s first purchases for certain fixed value to become One Diamond or Two Diamond or Three Diamond level. The fixed value of purchase will be 4500 BV to become One Diamond, 13500 BV to become Two Diamond, and 45000 BV to become Three Diamond. The first purchase can be as a single purchase using single Order form or accumulated purchase with in a business cycles, that is with in 15 days of closing.

**Compensation bonus**

The Compensation Bonus is payable to a Sponsor from his Group. A total volume of 13500 BV, comprising of 9000 BV from Power Team and 4500 from Compensation Team, will be dreamed as one group On achieving every one group as said above the sponsor will get Compensation Bonus. This Compensation is payable every 15 days as according to the number of groups comitted.

**Power team and compensation team**

Any Sponsor has two Teams. The Team having highest sales volume is the Power Team, where the Team with less sales volume is Compensation Team.

**Direct bonus**

Direct Bonus is that which is payable from the direct sales of a distributor in a particular fortnight.

**Indirect bonus**

Indirect Bonus is, payable from indirect sale of a distributor in a particular month.

**Partnership bonus**

The Partnership Bonus is payable to the Introducer of an IBA from the Compensation Bonus of the IBA, when the IBA achieves the same status or above of the Introducer. The Introducer must be at Five Diamond level to receive partnership bonus.

**Honorary bonus**

The Company provides bonus on its total turnover in certain percentage and shares among honorary title distributors according to their business.

**Special Awards**

Special award is value of reward to the distributors on their achievement of status and volume of business and conditions.
**Business Volume (BV)**
A value ascertained from the price of the product sold as medium to calculate the Bonus/remuneration of a Distributor.

**Cumulative Business Volume (CBV)**
An accumulated value of Business volume which includes personal, direct and indirect business of a distributor is Cumulative Business Volume.

**Personal Business Volume (PBV)**
The mandatory Business Volume which a Distributor is expected to do every month to be eligible to receive his payout after achieving a certain level.

**Group Business Volume (GBV)**
GBV refers to the total business volume of a distributor’s network in a month other than same status distributor.

**Total Network Business Volume (TNBV)**
The total Accumulated Business Volume of an IBA’s total network in a particular month.
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Formula For SUCCESS

DREAM BIG | PREPARE A LIST | INVITATION | PRESENTATION | FOLLOW UP | CLOSING | ETHICS | CONSISTENT & PERSISTANT | BELIEF

For Details attend Getting Started meeting (or)
Read O₂ Manual